

CASE STUDY - MONITISE

PROJECT: Monitise, Gresham Street, London
DURATION: 16 weeks
SIZE: 42,000 Square feet
OCCUPANCY: Office



Monitise required a new property as they were embarking on a five-year plan to increase the headcount in their London Office from 300 to 500. As we had successfully delivered a large project for their Software Development operation in Cardiff, Monitise returned to us for assistance. They wanted us to ensure that their London investment was well designed to support and enhance their business as well as being confident that the project would run smoothly.

The brief requested a 'boutique hotel' feel to the management floor including an Reception with Demonstration Area and Board Room. A matching contemporary feel was applied to the remaining office areas including Innovation Hubs and Teaming Areas. Each space was designed to optimise the business function whilst maintaining the 'look and feel' identified for the general scheme.

"We initially gave The Workspace Consultants a broad brief. They managed the project very well and delivered exactly what we requested. Our new company headquarters is already transforming the way we work and has been a great success for our staff and clients."

Lee Cameron, Deputy CEO



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After viewing several potential buildings, a property, over 4 floors, in London EC2 was selected. We developed a detailed brief and created general layouts to target a Design and Build tender process. Throughout the design, tendering and project management phases, we made every effort to protect Monitise's exposure, a net saving of 10-15% was achieved.

"The Workspace Consultants saved us considerable sums of money without compromising service and product quality. I was impressed by the detail, including the design and specification, which enabled them to negotiate a fixed project price, reducing our exposure to risk."
Graham Drew, Group Commercial Director



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From the agreed layouts we created a detailed project specification before issuing invitations to tender. Four shortlisted design and build companies were invited to present their proposals, the successful company was Morgan Lovell. Cost savings were subsequently made before construction started and these were achieved without compromising the overall design.

Our design expertise supported the furniture specification and selection process. We structured visits to various furniture showrooms for members of the Monitise team and then produced a cost and finishes schedule of the products selected for consideration.

We project managed all the works for Monitise including valuation payments – ensuring payment was only made for the stages of the project which had been properly completed.



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"The Workspace Consultants made the process easier for us to find a suitable property. They took ownership of running a really competitive design and build tendering process, managing the project right to the end, and then helped me set up robust facilities maintenance contracts. Carol's knowledge of the furniture market is second to none; she made it easy for us to specify and select the products that would meet our needs and look fantastic."

Helen Altoft, Facilities Manager

THE WORKSPACE CONSULTANTS LLP